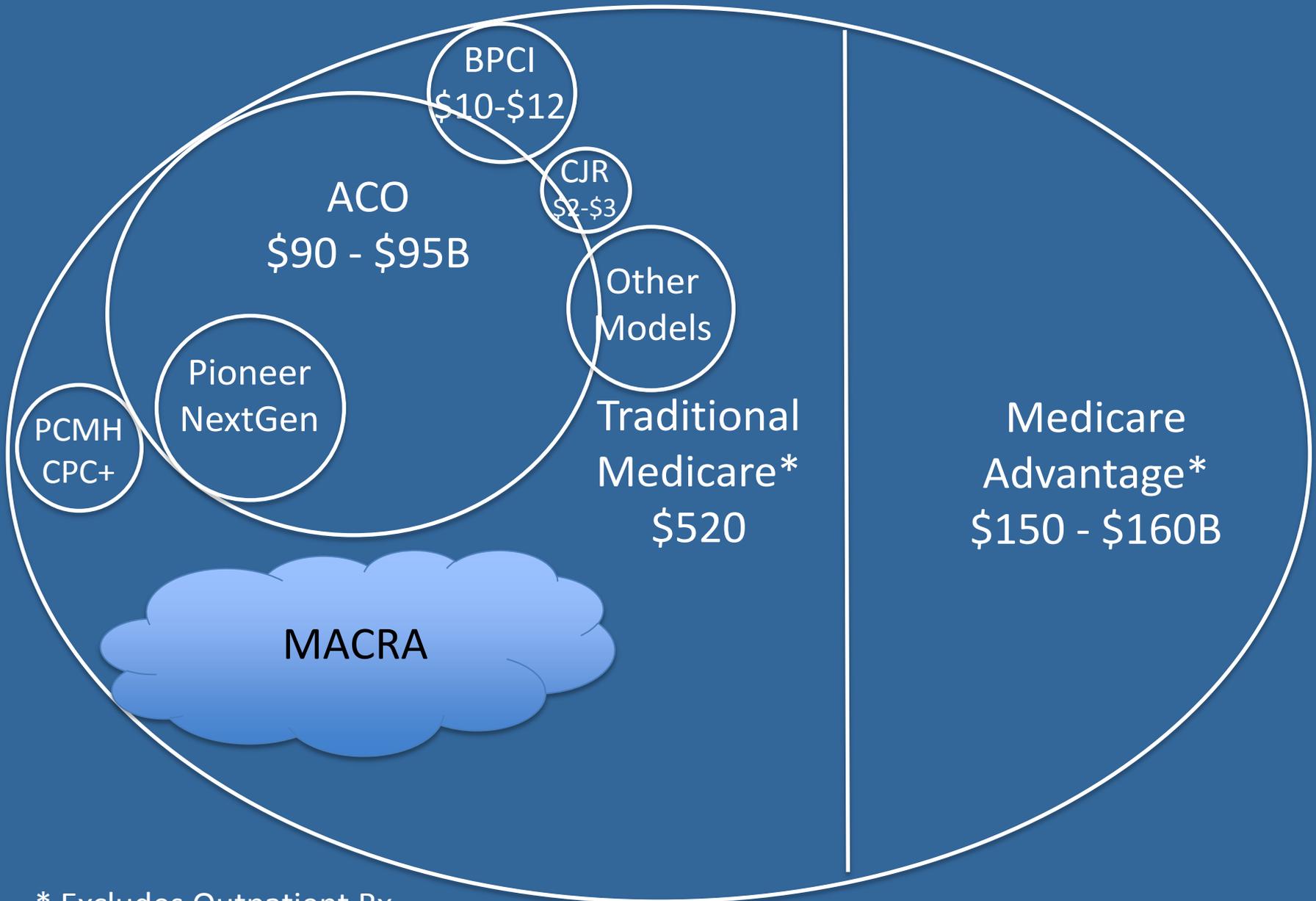
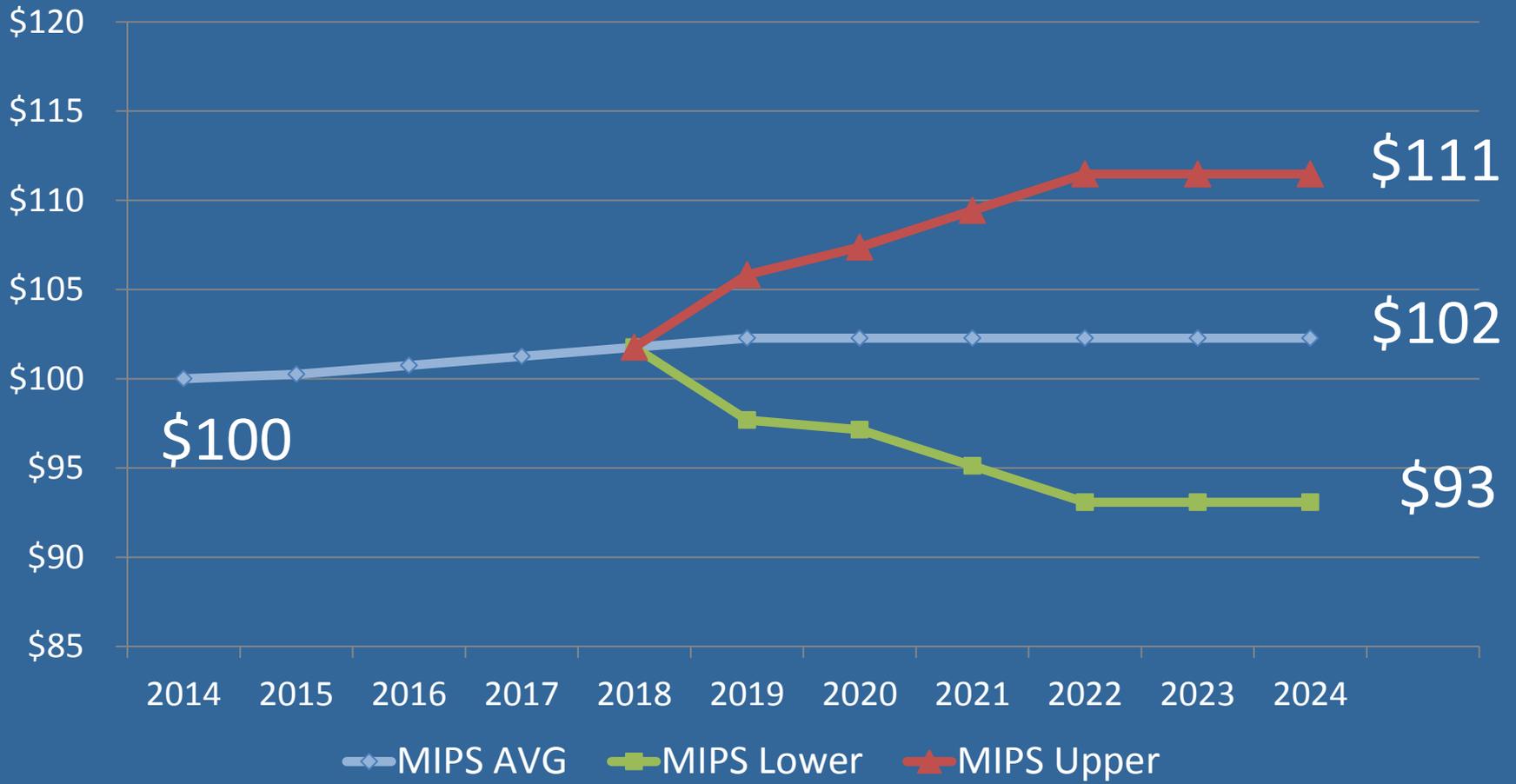


The Current State of Medicare Payment Reform (On a Napkin)

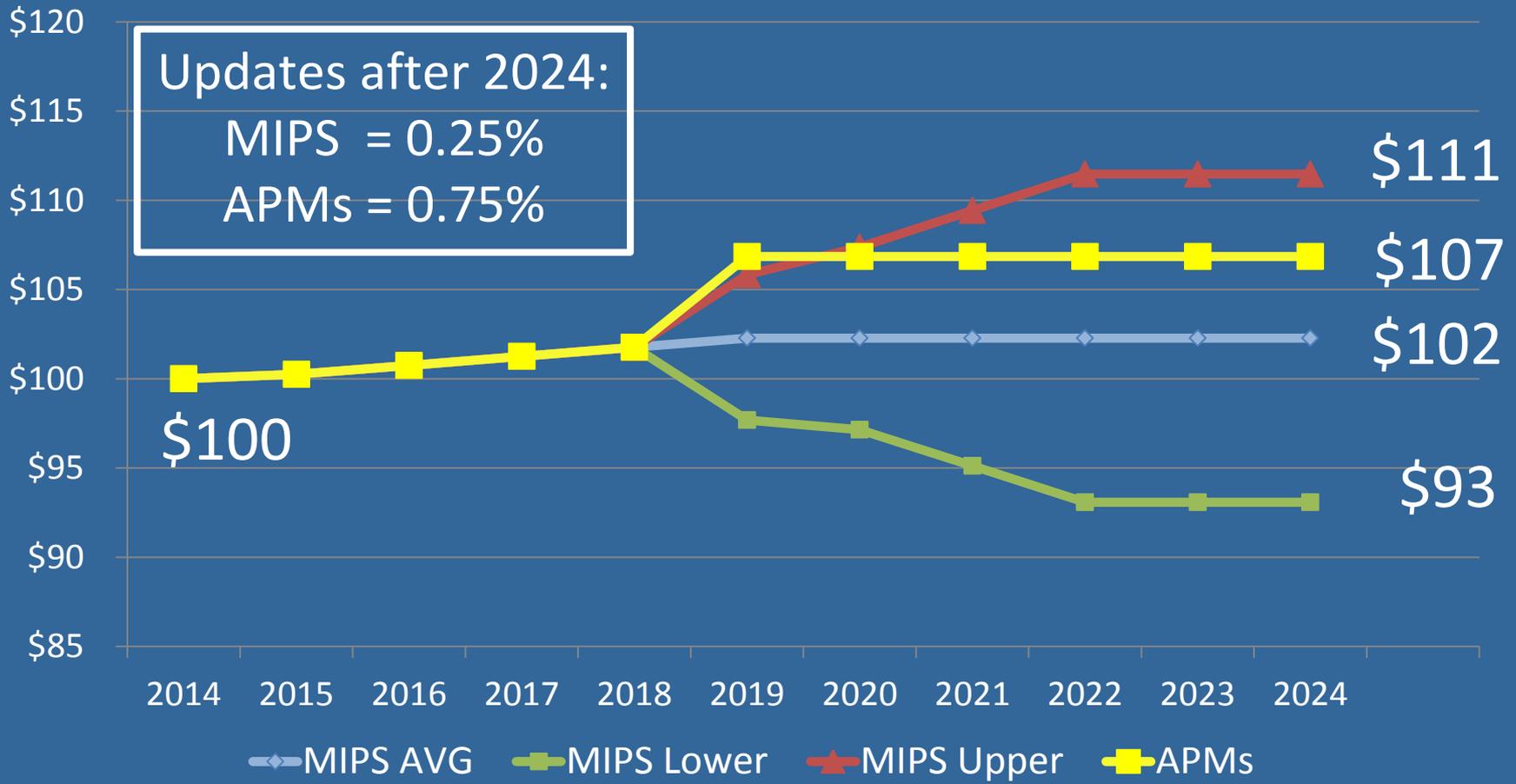


* Excludes Outpatient Rx.

10-Year Change in Physician Payment Under Merit-Based Incentive Program

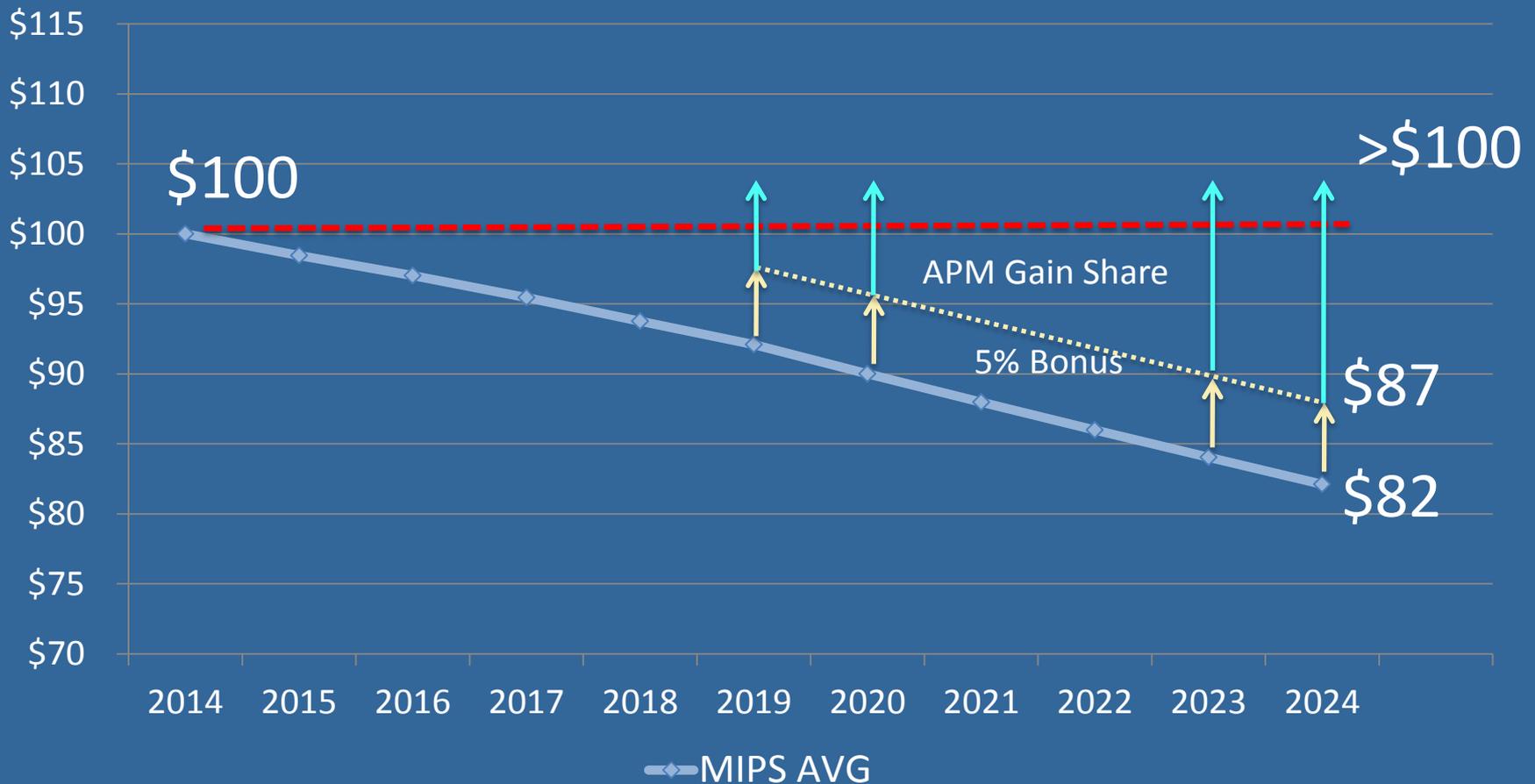


10-Year Change in Physician Payment Under Merit-Based Incentive Program



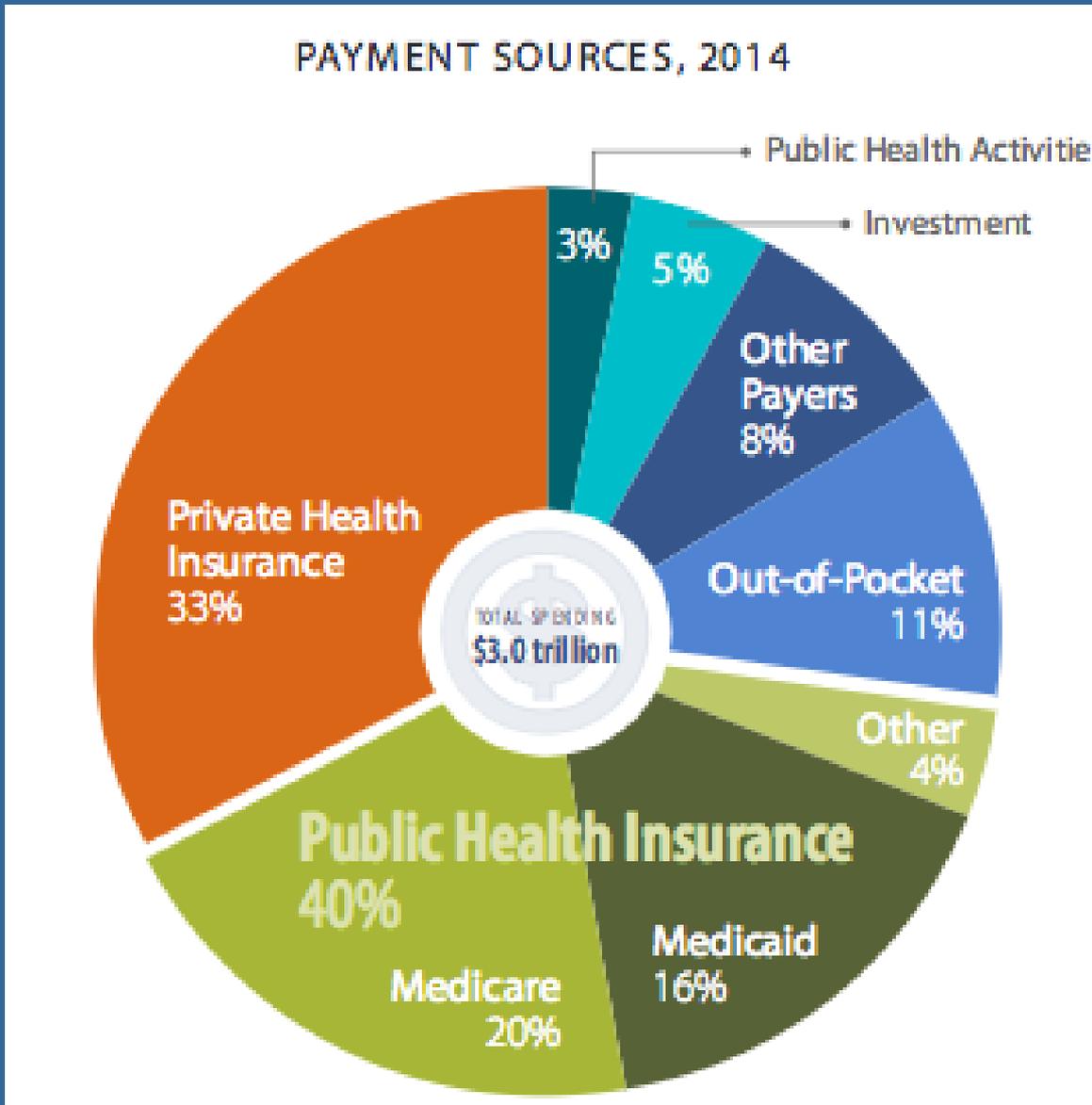
The Only Way Physicians Can Maintain Current Income is Through Successful APM Performance

Inflation-Adjusted 10-Year Change in Part B Payments Under APMs



Note: Inflation is projected CPI-U from Congressional Budget Office 2016 Economic Outlook.

National Health Spending



Progress on Value Based Pay? 50%

CMS Goal:
50% in
APMs by
2018

22%



5-6%



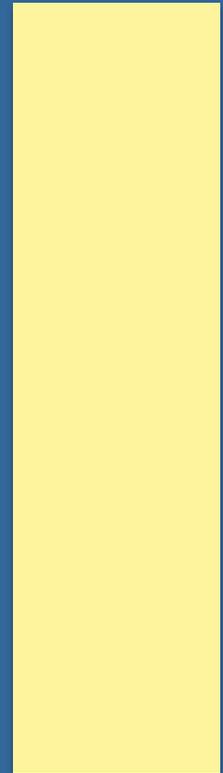
8-9%



38%



50%



Medicare FFS
Payments in
ACOs¹

Medicaid
Beneficiaries
in ACOs²

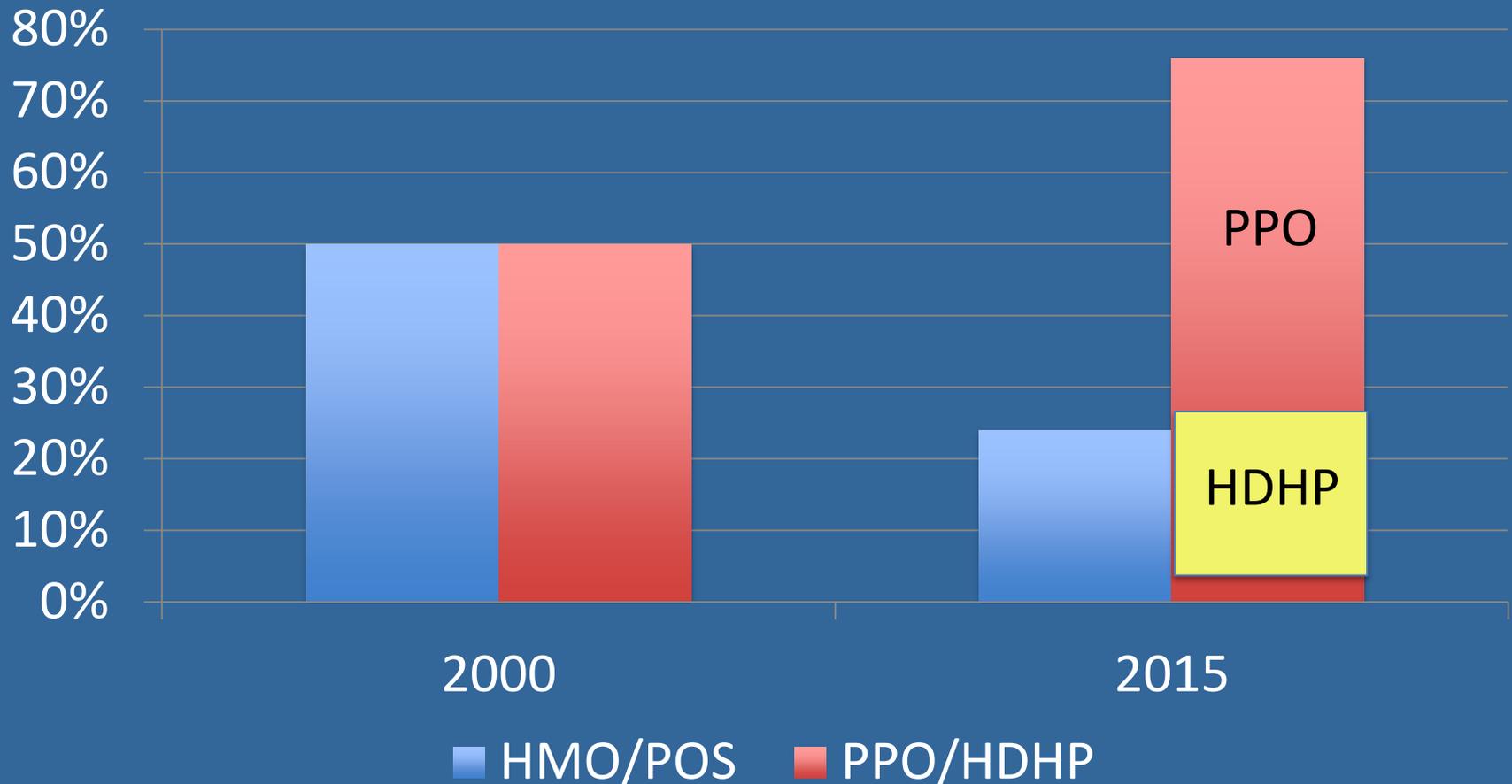
Commercial
Beneficiaries
in ACOs²

Mass
Commercial
in APMs³

Mass
Medicare
ACO

Sources: CMS (1); Calculated based on Levitt Partners (2); Mass CHIA 2015 (3).

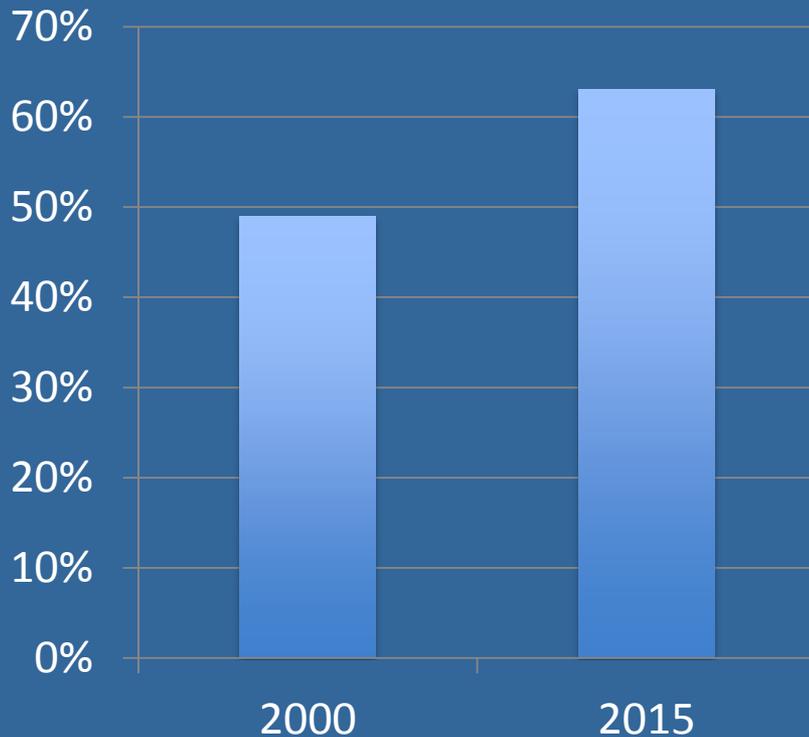
Open Access Plan Designs Are the Norm



Source: Kaiser Family Foundation Annual Health Benefits Survey.

Self Funding Predominates

Percent of Workers in Self Funded Plans



Self Funded Members by Plan Type

